



Eltex Academy: new certification and courses / What's new in 2026

Webinar. 10 July 2026

Stanislav Cherepanov

Training center instructor

About Eltex Academy

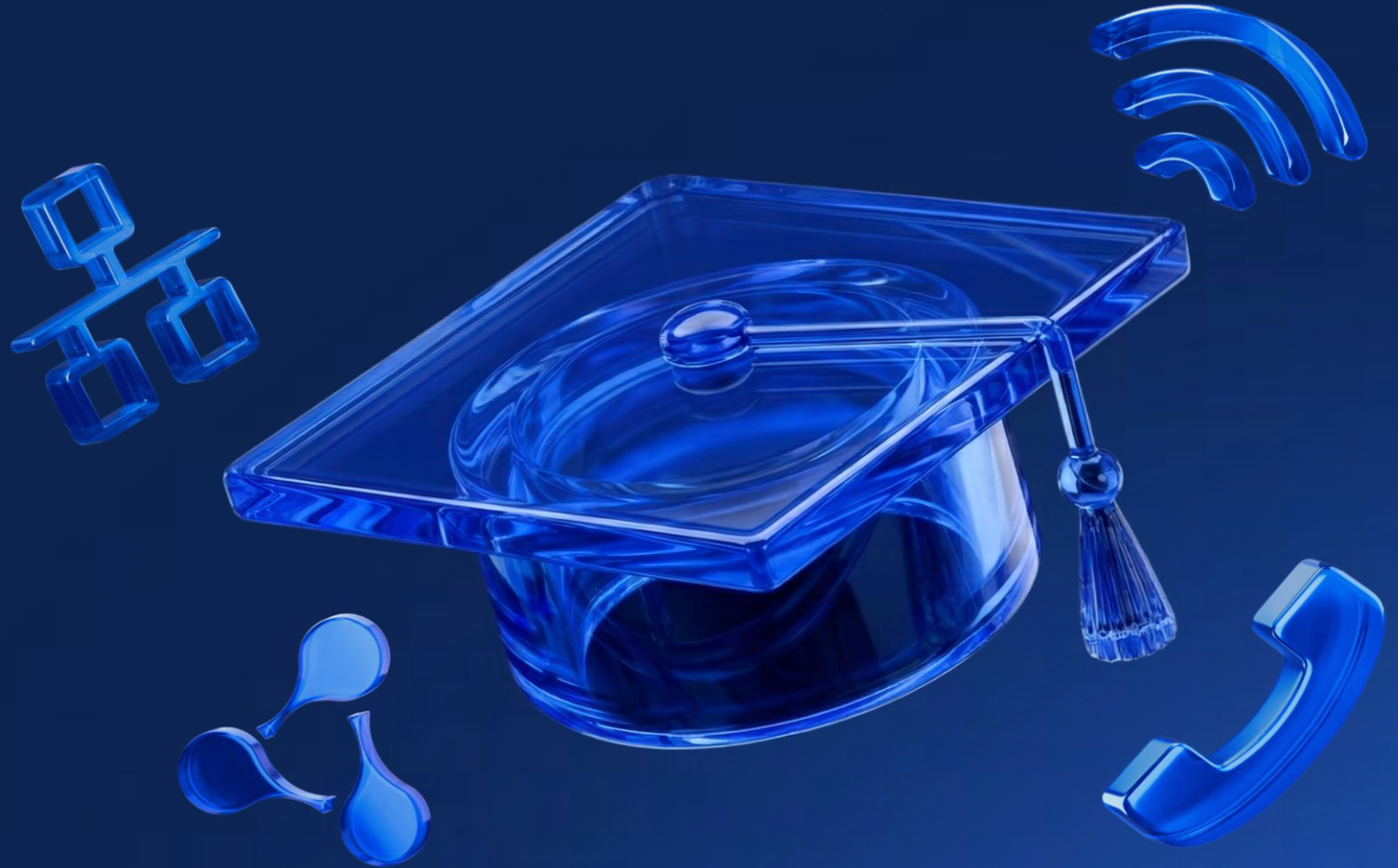


Current training programs on Eltex products directly from the vendor

Training on official vendor programs

Examination and certification

Network of authorized training centers



Agenda



Why we need certification system



Certification Structure: areas and levels



How it works: examination and certification



2026 Roadmap: new courses and exams



Possibilities for partners, customers, engineers

Why do we need a certification system?



Network engineering demands a deeper understanding than a casual “I know how to configure it”

Main thesis



For companies: clear criteria for setting tasks and understanding the qualifications of employees



For engineers: clear growth path and confirmed competencies

Our goal



For companies: we provide a transparent qualification assessment system that enables building competent teams, reduce operational risks, and confidently select reliable contractors.



For engineers: we create comprehensible and industry-recognized route of professional growth, where each level is confirmed by an independent examination

For engineers



What it gives

Clear growth path

Confirmed competencies

Higher market value of the specialist

How it works



Certification exam confirms real skills, not just the fact of taking a course

Recognition of the Eltex industrial certificate in the labor market

For companies and customers



What it gives

Clear criteria for setting tasks

Clear areas of employee responsibility

Lower risks when choosing a contractor

How it works

It's easier to set adequate tasks when knowing skills of a technician, specialist or engineer

Certification determines who is responsible for first-line support and who is responsible for architecture

The presence of advanced engineers on staff is an objective criterion of qualifications

Eltex certification system: levels



Expert

Eltex certificated network expert
(ECNE)

Consulting, architecture of complex solutions,
support of large projects

Advanced

Eltex certificated network professional
(ECNP)

Complex enterprise projects, redundancy,
optimization

Basic

Eltex certificated network associate
(ECNA)

SMB projects, second-line support

Foundation

Eltex certificated network technician
(ECNT)

Installation, first-line support, and following instructions



Certification areas



	Area	Contraction	Description
	Routing and switching	R&S	Basics for all network engineers
	Wireless networks	Wireless	Wi-Fi solutions
	IP telephony	VoIP	IP telephony, Softswitch
	Data centers	DC	Data center networking
	Internet service provider	ISP	Solutions for internet service providers
	Information security	Security	Network security, firewalls, NAC

In plans

- Internet of things (IoT)
- Network Design
- Management systems (MS)

Summary



	ECNT	ECNA	ECNP	ECNE	
R&S					
Wireless					
VoIP					
DC					
Security					
ISP					

How it works: two types of examinations



Clearing up the differences

Training track

Training:
Eltex Academy training course



Final exam (only after the course completion)



Certificate upon course completion



Confirms: «I've completed a course and got knowledge»

Certification track

Training:
Self-training / courses



Certification exam (at any time)



Eltex industrial certificate (ECNT, ECNA, ECNP, ECNE)



Confirms: «My qualifications are confirmed by the vendor»

You can take the certification exam without completing the course if you are confident in your knowledge. The industrial certificate has a unique identifier for verification on the Academy website.

Certification exam structure



Every certification exam includes

Theoretical part

Multiple-choice questions for testing the knowledge of protocols, architectures, and standards

Practical part

Configuring real hardware, solving cases

The exams are developed by the training center's instructors with the support of service center engineers and feedback from partners and clients: this guarantees relevance to the real-world tasks.

Who benefits



Engineer



- **Clear growth path**
(Technician → Associate → Professional → Expert)
- Official status, recognized by the vendor
- A tool for increasing value in the labor market

Partner



- Opportunity to obtain advanced partner status with associated privileges
- Ability to take on complex projects (enterprise, data center) with high margins
- Winning tenders due to proven qualifications

Customer



- Objective criteria for selecting a contractor
- Reduced risk of errors in architecture
- Guarantee that employees/contractor are familiar with the equipment

How to become a certified specialist?



- 1** Select area and level at Eltex Academy website [↗](#)
- 2** Prepare (official course or self-training)
- 3** Pass the certification exam (theory + practice on real equipment)
- 4** Obtain an industrial certificate with a unique identifier for verification

Important

You can take the exam without completing a course if you are confident in your knowledge

RoadMap (Russian version)



	ECNT	ECNA	ECNP	ECNE
R&S	9.02.2026	30.03.2026	2-4Q 2026	2027
Wireless		2Q 2026	4Q 2026	2027
VoIP		2Q 2026	3Q 2026	2027
DC			3Q 2026	2027
Security			4Q 2026	2027
ISP				3-4Q 2026



Eltex Academy – Start is Here,
Possibilities are Everywhere!

How to start

1 Enroll in a course or directly
take the certification exam

2 Pass the exam and receive
an industrial certificate



Contact us:

foreign.sales@eltex-co.ru



Website Academy Eltex

